

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

January 7, 2019

John Lee
Rock City Construction, LLC
1885 General George Patton Drive
Franklin, TN 37067
Re: **RFQ # 1039772, Centennial Park Phase II Improvements**

Dear Mr. Lee:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1039772 for Centennial Park Phase II Improvements. This letter hereby notifies you of Metro's intent to award to Rock City Construction, LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jeremy Frye, BAO Representative, at 615-862-6638 or at jeremy.frye@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ghee by email at scott.ghee@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink, reading "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Award Justification for RFQ 1039772 - Centennial Park Phase II Improvements

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ - 1039772 - Centennial Park Phase II Improvements			24	6	30
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Barton Malow Company	\$14,804,195.80	\$215,000.00	17.81	0.17	17.98
Blakley Construction Services	\$12,937,100.00	\$7,602,100.00	20.38	6.00	26.38
Dowdle Construction Group, LLC	\$10,984,957.68	\$6,347,593.00	24.00	5.01	29.01
Rock City Construction, LLC	\$11,411,410.00	\$5,102,111.00	23.10	4.03	27.13

	Barton Malow Company	Blakley Construction Services	Dowdle Construction Group, LLC	Rock City Construction, LLC
Cost (30 points)	17.98	26.38	29.01	27.13
Firm and Team Qualifications (25 points)	14	23	16	24
Experience on Similar Projects (20 points)	11	18	17	20
Project Approach and Methodology (15 points)	7	15	5	14
Diversity Plan (10 points)	8.5	7.5	7.5	8.75
Total (100 points)	58.48	89.88	74.51	93.88

Barton Malow Company

Strengths – Firm provided an organizational chart to demonstrate team relationships. Firm stated that they have not been assessed liquidated damages on any project in the past 3 years. Firm stated that they have never failed to complete any work awarded to it.

Weaknesses - The description of key professionals on the project team, including subcontractors lacked specific detail. The resumes for all managers, supervisors, and other key individuals including sub-consultants who would comprise the management team lacked specific detail. Firm stated that they do have claims/suits for both the prime and the subcontractors. Firm provided no detail on the masonry work to be performed. Experience listed for the project team was not clear. Experience on similar projects lacked specific detail. Firm failed to provide specific information for jobs of similar size, scope and complexity. Firm failed to provide examples of experience with Park and Recreational type construction projects. Firm's demonstration of how the requirements of the scope of this project will be implemented lacked specific detail. Firm's list of anticipated or perceived risks lacked specific detail. Major contract exceptions were taken.

Blakley Construction Services

Strengths – Firm identified key professionals on the project team, including subcontracts and explained their role and relevant qualifications. Firm provided detailed resumes for all managers, supervisors, and other key individuals including sub-consultants who will comprise the management team. Firm provided an organizational chart to demonstrate team relationships. Firm stated that there are no claims/suits against their organization. Firm provided a list of major construction projects their organization has in progress. Firm stated the average annual dollar amount of construction work performed during the past five (5) years. Firm provided relevant project experience for the prime and each firm on the project team. Firm's provided information for the specialty work, stone and masonry subcontractors, and specialty lighting subcontractor. Firm demonstrated how the requirements of the scope of this project will be implemented. Firm provided a schedule for the proposed construction. Firm provided a detailed list of anticipated or perceived risks to meeting the proposed project schedule and submitted cost. Firm identified risks such as weather and planning issues from Metro Parks.

Weaknesses – Some of the projects listed for relevant qualifications of individuals on the project team were not of similar scope. Firm only listed two (2) projects of similar size, scope and complexity performed.

Dowdle Construction Group, LLC

Strengths – Firm stated that there are no claims/suits against their organization. Firm provided a list of major construction projects their organization has in progress. Firm stated the average annual dollar amount of construction work performed during the past five (5) years. Firm provided all safety information. Firm provided relevant project experience for the prime and each firm on the project team. Firm provided specific information for jobs of similar size and scope. Firm provided specific information of experience with Park and Recreational type construction projects. Firm's provided information for the specialty work, stone and masonry subcontractors, and specialty lighting subcontractor.

Weaknesses – The description of key professionals on the project team, including subcontractors lacked specific detail. The resumes for all managers, supervisors, and other key individuals including sub-consultants who would comprise the management team lacked specific detail. The organizational work chart to demonstrate team relationships lacked specific detail. Projects listed were not of similar complexity. Project Approach and Methodology section lacked specific detail.

Rock City Construction, LLC

Strengths – Firm identified key professionals on the project team, including subcontracts and explained their role and relevant experience. Firm provided detailed resumes for all managers, supervisors, and other key individuals including sub-consultants who will comprise the management team. Firm provided an organizational chart to demonstrate team relationships. Firm stated that there are no claims/suits against their organization. Firm provided a list of major construction projects their organization has in progress. Firm stated the average annual dollar amount of construction work performed during the past five (5) years. Firm provided detailed safety information. Firm provided relevant project experience for the prime and each firm on the project team. Firm provided specific information on projects of similar size, scope and complexity and provided examples of experience with Park and Recreational type construction projects. Firm provided information for the specialty work, stone and masonry subcontractors, and specialty lighting subcontractor. Firm demonstrated how the requirements of the scope of this project will be implemented. Firm provided a schedule for the proposed construction. Firm provided a detailed list of anticipated or perceived risks to meeting the proposed project schedule and submitted cost.

Weaknesses – The firm's workload appears to be high according to the information provided in their proposal. Firm proposed a 14 month construction plan.

Proposer #	Commitment to SMWBE Participation on the project (4 pts)	Strategic Approach to maximizing SMWBE (3 pts)	Monitoring and Reporting of SMWBE participation (1pts)	Efforts ensure prompt payment (2 pts)	Total	Strength	Weakness
Rock City Construction, LLC	4	2	0.75	2	8.75	Expressed commitment to SBE/SDV participation. Identified efforts to ensure prompt payment.	
Blakley Construction Services	3.5	2.75	0.5	0.75	7.5	Expressed commitment to SBE/SDV participation.	Efforts to ensure prompt payments lacked details
Dowdle Construction Group, LLC	3.5	2	0.5	2	8	Expressed commitment to SBE/SDV participation. Identified efforts to ensure prompt payment.	
Barton Malow Company	4	1.5	1	2	8.5	Expressed commitment to SBE/SDV participation. Identified efforts to ensure prompt payment.Highlighted efforts to monitor and report SMWBE participation	

PNP Compliance Results Form

Department Name: Metro parks

RFP/ITB Number: 1039772

Procurement Name: Centennial Park Phase II Improvements

Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Rock City Construction, LLC	Yes	Rock City Construction, LLC successfully completed GFE outreach to three certified MWBEs in each of the five trade divisions identified: D. Nickell Co., LLC (WBE) \$1.6 Million/14%, Jerry B. Young (MBE) \$779,649/ 7%, and Jarvis Signs (WBE) \$11,788/.10% were all accepted.

*Denotes Contractor with whom follow up was required

Date : 12/12/2018

Metro Buyer: Scott Ghee

BAO Rep: Jeremy Frye

BAO Small Business Assessment Sheet

BAO Specialist: Jeremy Frye

Contract Specialist: Scott Ghee

Date: 12/12/2018

Department Name: Parks

RFP/ITB Number: 1033871

Project Name: Centennial Park Phase Phase II Improvements

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Rock City Construction, LLC	\$ 11,268,000.00	\$ 5,102,111.00	Yes	45%	The prime is an approved SBE and will self-perform 27.87% of the work. Rains Electric 10.49% and Jerry B Young 6.92%
	\$ -	\$ -			
	\$ -	\$ -			
	\$ -	\$ -			
	\$ -	\$ -			

Column Headings

Shaded cells in columns E and G are formula driven and should not be changed

White cells with text are fields that you can edit.

Gray cells with bold text contain formulas that can not be changed.